



HUGO DUNHILL MAILING LISTS
 SALES LEADS * PROSPECTING LISTS * E-MAIL LISTS
 11211 John Galt Boulevard Omaha, NE 68137
 Toll Free: 800-223-6454 www.hdml.com

Purchasing Directors

List: 3012-5

Purchasing Directors

Count: 99,645

45% Male 100% Zip + 4 100% Phones 77% Fax Numbers

This file consists of purchasing directors in industrial, commercial, service and non-profit organizations. These professionals are responsible for the acquisition of regularly ordered supplies as well as durable and non-durable office equipment.

These individuals are interested in receiving office supply catalogs and premium incentive offers.

Reach Purchasing Directors for offers on Seminars, Subscriptions, Books, Recruitment and any other Purchasing related offer.

The Purchasing Directors list is NCOA'd Quarterly.

State counts available upon request.

Selections by Employee Size

1-4	3,838
5-9	3,960
10-19	7,086
20-49	12,347
50-99	13,125
100-249	30,684
250-499	11,390
500-999	6,459
1000-4999	6,605
5000 & Over	984
None Listed	2,527

Selections by Sales Volume

Under \$999K	3,151
\$1MM-\$4.9MM	9,041
\$5MM-\$9.9MM	6,896
\$10MM-\$24.9MM	16,476
\$75MM-\$199.9MM	18,504
\$200MM-\$499.99MM	5,440
\$500MM-\$999.9MM	2,420
\$1 Billion & Over	7,308

Pricing 25% Commission to Recognized Brokers

Base	\$ 80/M	Title Address	\$ 5/M	Cheshire	No Charge
Minimum Order	\$ 250	Job Title	\$ 5/M	PS Labels	\$ 7/M
Unlimited Use	\$ 160/M	Gender	\$ 5/M	Galley	\$ 10/M
Duplicate Set	\$ 40/M	SCF	\$ 5/M	Diskette	\$ 25/F
Run Charges	\$ 10/M	County	\$ 5/M	CD-Rom	\$ 25/F
Special Sort	\$ 5/M	Zip Codes	\$ 5/M	E-mail Delivery	\$ 25/F
Size Select	\$ 5/M	State	No Charge	Phones	\$ 15/M
Key Code	\$ 3/M	Zip + 4	No Charge	Fax Numbers	\$ 45/M

Contact

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