



**HUGO DUNHILL MAILING LISTS**  
 SALES LEADS \* PROSPECTING LISTS \* E-MAIL LISTS  
 11211 John Galt Boulevard Omaha, NE 68137Toll  
 Free: 800-223-6454 www.hdml.com

**Medical Laboratory Directors  
and Managers**

**List: 1529-5**

**Medical Laboratory Directors and Managers**

**Count: 14,353**

**50% Male      100% Zip + 4      100% Phones      33% Fax Numbers**

Medical Laboratory Directors are responsible for managing overall operations within the lab, including maintaining the standards of agencies that inspect and accredit the lab and ensuring that all technical, clinical, and administrative functions of the lab are performed. A Medical Laboratory Manager is responsible for managing a medical laboratory, including supervision of laboratory staff.

These professionals are excellent prospects for specialty-related offers and seminars.

**Selections by Job Title**

Director	4,325
Manager	10,028

**Selections by Employee Size**

1-4	2,718
5-9	1,607
10-19	1,576
20-49	1,522
50-99	1,008
100-249	769
250-499	495
500-999	912
1000-4999	2,091
5000 & Over	116

**Selections by Sales Volume**

Under \$999K	3,145
\$1MM-\$4.9MM	3,289
\$5MM-\$9.9MM	1,178
\$10MM-\$24.9MM	1,073
\$25MM-\$74.9MM	608
\$75MM-\$199.9MM	1,420
\$200MM-\$499.9MM	1,034
\$500MM-\$999.9MM	244
\$1 Billion & Over	733

**State counts available on request.**

**Pricing      25% Commission to Recognized Brokers**

<b>Base</b>	<b>\$ 80/M</b>	Title Address	\$ 5/M	Cheshire	No Charge
Minimum Order	\$ 250	Job Title	\$ 5/M	PS Labels	\$ 7/M
Unlimited Use	\$ 160/M	Gender	\$ 5/M	Galley	\$ 10/M
Duplicate Set	\$ 40/M	SCF	\$ 5/M	Diskette	\$ 25/F
Run Charges	\$ 10/M	County	\$ 5/M	CD-Rom	\$ 25/F
Special Sort	\$ 5/M	Zip Codes	\$ 5/M	E-mail Delivery	\$ 25/F
Size Select	\$ 5/M	State	No Charge	Phones	\$ 15/M
Key Code	\$ 3/M	Zip + 4	No Charge	Fax Numbers	\$ 45/M

**Contact**

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