



DB Source - General Counsels

Count: 131,296

61% Male 100% Zip + 4 100% Phones 62% Fax Numbers

Our DB Source database is multi-sourced using yellow pages and business white pages, along with annual reports, government data, business directories, corporate and executive registers and public records. In order to ensure accuracy, the file is then put through a telephone verification process to update and obtain additional information such as employee size, key contact name and primary SIC code.

The fact is that well-sourced, intelligently selected business lists and demographically rich databases are the most powerful tools for selling products and services in today's complex business environment. Reaching the right person with the right message is everything. Hugo Dunhill Mailing Lists' DB Source database can do just that for you. We can help you locate new markets, identify new opportunities and build existing relationships.

General Counsels are senior lawyers of a legal department in a corporation or government department. Reporting to their board of directors, General Counsels manage all legal affairs including mergers and acquisitions, intellectual property, ethics, tax law, contracts, real property transactions or any other legal issue to fully protect their employers' legal rights.

Reach these General Counsels for offers on Seminars, Subscriptions, Books, Recruitment and any other legally related offer.

The DB Source - General Counsels list is NCOA'd quarterly.

Selections by Employee Size

1-4	51,033
5-9	9,349
10-19	11,579
20-49	18,034
50-99	11,866
100-249	7,923
250-499	3,463
500-999	2,094
1000-4999	2,227
5000 & Over	355
None Listed	6,099

Selections by Sales Volume

No Sales Volume Available	12,091
Under \$999K	41,702
\$1MM-\$4.9MM	24,717
\$5MM-\$9.9MM	12,554
\$10MM-\$24.9MM	13,545
\$25MM-\$74.9MM	7,409
\$75MM-\$199.9MM	3,387
\$200MM-\$499.9MM	2,489
\$500MM-\$999.9MM	1,465
\$1 Billion & Over	4,127

Other Selections

SIC 2, 3, 4, 6 or 8 digit	N/C
Primary SIC	N/C
Executive - Top Contact Name	\$20/M
By Job Title	add \$5/M
Number of Employees	\$5/M
Sales Volume	\$5/M
Company HQ/Branch/Single Location	\$10/M
Branches & Franchises of Chain Operations	\$10/M
Includes by Type (McDonald's, Ford, etc)	
Importers/Exporters	\$5/M
Year Business Started	\$10/M



HUGO DUNHILL MAILING LISTS

SALES LEADS * PROSPECTING LISTS * E-MAIL LISTS
11211 John Galt Boulevard Omaha, NE 68137
Toll Free: 800-223-6454 www.hdml.com

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List: 6097-4

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Further Selections - Inquire for Pricing

- Home Based Businesses - Cottage Industry
- Minority Owned Businesses
 - Minority Class
- Small Businesses
- Minority Owned Businesses
 - Minority Class
- Women Owned Businesses

State Counts

AK	147	HI	335	MI	3,078	NV	582	TN	1,745
AL	2,266	IA	852	MN	2,339	NY	10,723	TX	7,147
AR	588	ID	282	MO	2,100	OH	4,011	UT	924
AZ	1,592	IL	5,162	MS	669	OK	831	VA	3,015
CA	22,780	IN	1,990	MT	265	OR	2,100	VI	--
CO	1,993	KS	930	NC	2,506	PA	4,997	VT	238
CT	1,802	KY	1,380	ND	321	PR	428	WA	2,163
DC	3,109	LA	1,682	NE	592	RI	--	WI	1,996
DE	460	MA	3,470	NH	396	SC	1,085	WV	376
FL	8,267	MD	1,643	NJ	2,906	SD	251	WY	227
GA	4,432	ME	441	NM	408	Total	131,296		

Pricing 25% Commission to Recognized Brokers

Base	\$ 80/M	Title Address	\$ 5/M	Cheshire	No Charge
Minimum Order	\$ 250	Job Title	\$ 5/M	PS Labels	\$ 7/M
Unlimited Use	\$ 160/M	Gender	\$ 5/M	Galley	\$ 10/M
Duplicate Set	\$ 40/M	SCF	\$ 5/M	Diskette	\$ 25/F
Run Charges	\$ 10/M	County	\$ 5/M	CD-Rom	\$ 25/F
Special Sort	\$ 5/M	Zip Codes	\$ 5/M	E-mail Delivery	\$ 25/F
Size Select	\$ 5/M	State	No Charge	Phones	\$ 15/M
Key Code	\$ 3/M	Zip + 4	No Charge	Fax Numbers	\$ 45/M

Contact

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