



**HUGO DUNHILL MAILING LISTS**

SALES LEADS \* PROSPECTING LISTS \* E-MAIL LISTS  
11211 John Galt Boulevard Omaha, NE 68137  
Toll Free: 800-223-6454 www.hdml.com

**Hospice Professionals**

**List: 4032-4**

**Hospice Professionals**

**Count: 15,630**

**17% Male      38% Female      98% Zip + 4      81% Phones      35% Fax Numbers**

Hospices and Hospice Care Executives are leaders and decision makers for programs and facilities offering compassionate end-of-life care. The highly skilled Hospice Care Executives oversee care 24/7 for individuals with terminal illness and their families. Most hospice care is provide in-home but may be administered in hospitals, nursing homes, or private facilities.

Hospice care is distinguished from other health care because of the comprehensive team of doctors, nurses, social workers, counselors, home health aides, clergy, therapists and trained volunteers who collaborate on hospice patient care.

The goal of hospice is to enable patients to be comfortable and free of pain, so that they live each day as fully as possible. The philosophy of hospice is to provide support for the patient's emotional, social, and spiritual needs as well as medical symptoms as part of treating the whole person.

**State Counts**

<b>AK</b>	44	<b>HI</b>	42	<b>MI</b>	574	<b>NV</b>	88	<b>TN</b>	284
<b>AL</b>	360	<b>IA</b>	329	<b>MN</b>	317	<b>NY</b>	609	<b>TX</b>	1,240
<b>AR</b>	208	<b>ID</b>	142	<b>MO</b>	366	<b>OH</b>	613	<b>UT</b>	215
<b>AZ</b>	350	<b>IL</b>	519	<b>MS</b>	341	<b>OK</b>	390	<b>VA</b>	351
<b>CA</b>	1,683	<b>IN</b>	313	<b>MT</b>	84	<b>OR</b>	190	<b>VI</b>	1
<b>CO</b>	259	<b>KS</b>	221	<b>NC</b>	474	<b>PA</b>	662	<b>VT</b>	49
<b>CT</b>	175	<b>KY</b>	173	<b>ND</b>	62	<b>PR</b>	18	<b>WA</b>	215
<b>DC</b>	30	<b>LA</b>	312	<b>NE</b>	118	<b>RI</b>	43	<b>WI</b>	305
<b>DE</b>	37	<b>MA</b>	333	<b>NH</b>	102	<b>SC</b>	350	<b>WV</b>	88
<b>FL</b>	642	<b>MD</b>	210	<b>NJ</b>	274	<b>SD</b>	62	<b>WY</b>	56
<b>GA</b>	497	<b>ME</b>	100	<b>NM</b>	110	<b>Total</b>	<b>15,630</b>		

**Pricing      25% Commission to Recognized Brokers**

<b>Base</b>	<b>\$ 80/M</b>	Title Address	\$ 5/M	Cheshire	No Charge
Minimum Order	\$ 250	Job Title	\$ 5/M	PS Labels	\$ 7/M
Unlimited Use	\$ 160/M	Gender	\$ 5/M	Galley	\$ 10/M
Duplicate Set	\$ 40/M	SCF	\$ 5/M	Diskette	\$ 25/F
Run Charges	\$ 10/M	County	\$ 5/M	CD-Rom	\$ 25/F
Special Sort	\$ 5/M	Zip Codes	\$ 5/M	E-mail Delivery	\$ 25/F
Size Select	\$ 5/M	State	No Charge	Phones	\$ 15/M
Key Code	\$ 3/M	Zip + 4	No Charge	Fax Numbers	\$ 45/M

**Contact**

Tel: 800-223-6454      Email: [counts@hdml.com](mailto:counts@hdml.com)