



64% Female 100% Zip + 4 100% Phones 49% Fax Numbers

Our DB Source database is multi-sourced using yellow pages and business white pages, along with annual reports, government data, business directories, corporate and executive registers and public records. In order to ensure accuracy, the file is then put through a telephone verification process to update and obtain additional information such as employee size, key contact name and primary SIC code.

The fact is that well-sourced, intelligently selected business lists and demographically rich databases are the most powerful tools for selling products and services in today's complex business environment. Reaching the right person with the right message is everything. Hugo Dunhill's DB Source database can do just that for you. We can help you locate new markets, identify new opportunities and build existing relationships.

Human Resource Administrators are involved in all areas of human resource management including personnel, recruitment, training, employee development, compensation, labor relations and consulting.

Human Resource Administrators manage employees to contribute effectively and productively to the overall company direction and the accomplishment of the organization's goals and objectives.

Human Resource Administrators are the first point of contact for all HR-related issues and inquiries.

Reach these Human Resource Administrators for offers on Seminars, Subscriptions, Books, Recruitment and any other personnel related offer.

The DB Source - Human Resource Administrators list is NCOA'd quarterly.

Selections by Employee Size

1-4	29,959
5-9	13,028
10-19	17,329
20-49	26,446
50-99	34,647
100-249	28,065
250-499	18,413
500-999	14,253
1000-4999	16,347
5000 & Over	1,617
None Listed	28,835

Selections by Sales Volume

No Sales Volume Available	52,979
Under \$999K	22,833
\$1MM-\$4.9MM	21,904
\$5MM-\$9.9MM	15,354
\$10MM-\$24.9MM	27,312
\$25MM-\$74.9MM	29,990
\$75MM-\$199.9MM	20,321
\$200MM-\$499.9MM	13,458
\$500MM-\$999.9MM	8,254
\$1 Billion & Over	26,175



HUGO DUNHILL MAILING LISTS
 SALES LEADS * PROSPECTING LISTS * E-MAIL LISTS
 11211 John Galt Boulevard Omaha, NE 68137
 Toll Free: 800-223-6454 www.hdml.com

DB Source - Human Resource Administrators

List: 6089-4

DB Source - Human Resource Administrators

Count: 253,821

Other Selections

SIC 2, 3, 4, 6 or 8 digit	N/C
Primary SIC	N/C
Executive - Top Contact Name	\$20/M
By Job Title	add \$5/M
Number of Employees	\$5/M
Sales Volume	\$5/M
Company HQ/Branch/Single Location	\$10/M
Branches & Franchises of Chain Operations	\$10/M
Includes by Type (McDonald's, Ford, etc)	
Importers/Exporters	\$5/M
Year Business Started	\$10/M

Further Selections - Inquire for Pricing

- Home Based Businesses - Cottage Industry
- Minority Owned Businesses
 - Minority Class
- Small Businesses
- Minority Owned Businesses
 - Minority Class
- Women Owned Businesses

State Counts

AK 379	HI 693	MI 7,447	NV 1,090	TN 4,302
AL 2,300	IA 2,727	MN 6,020	NY 17,155	TX 16,437
AR 1,274	ID 810	MO 3,967	OH 10,324	UT 1,594
AZ 3,854	IL 14,249	MS 1,032	OK 1,752	VA 6,718
CA 27,537	IN 5,035	MT 420	OR 2,691	VI --
CO 3,976	KS 2,094	NC 6,409	PA 11,334	VT 675
CT 3,825	KY 2,480	ND 507	PR --	WA 5,823
DC 2,638	LA 1,812	NE 1,584	RI 985	WI 5,902
DE 533	MA 8,845	NH 1,030	SC 2,110	WV 485
FL 11,527	MD 5,672	NJ 8,206	SD 529	WY 279
GA 8,169	ME 964	NM 739	Total 253,821	

Pricing 25% Commission to Recognized Brokers

Base	\$ 80/M	Title Address	\$ 5/M	Cheshire	No Charge
Minimum Order	\$ 250	Job Title	\$ 5/M	PS Labels	\$ 7/M
Unlimited Use	\$ 160/M	Gender	\$ 5/M	Galley	\$ 10/M
Duplicate Set	\$ 40/M	SCF	\$ 5/M	Diskette	\$ 25/F
Run Charges	\$ 10/M	County	\$ 5/M	CD-Rom	\$ 25/F
Special Sort	\$ 5/M	Zip Codes	\$ 5/M	E-mail Delivery	\$ 25/F
Size Select	\$ 5/M	State	No Charge	Phones	\$ 15/M
Key Code	\$ 3/M	Zip + 4	No Charge	Fax Numbers	\$ 45/M

Contact

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